

### 2014 Sales and Service Training Agenda

Time (Monday)	Schedule
8:00-8:15	Introduction
8:15-10:00	Equipment and Consumables (overview)
10:00-10:15	Break
10:15-12:00	Service Overview – web support
12:00-1:00	Lunch
1:00-4:00	Equipment time
4:00-4:15	Break
4:15-4:30	Review
6:00 (approximately)	Dinner

Time (Tuesday)	Schedule
8:00-8:15	Review
8:15-10:00	International pricing and marketing support
10:00-10:15	Break
10:15-12:00	Specimen preparation training (basics)
12:00-1:00	Lunch
1:00-4:00	International shipping -Standard shipping -Dangerous goods shipping
4:00-4:30	Export compliance requirements
4:30-4:45	Review
6:00 (approximately)	Dinner

Time (Wednesday)	Schedule
8:00-8:15	Review
8:15-10:00	Lab or service time
10:00-10:15	Break
10:15-12:00	Lab or service time
12:00-1:00	Lunch
After lunch	Depart or continue with lab and/or service time